

## **NFON signs wholesale partner agreement with 1&1 Versatel**

- NFON continues to implement its growth strategy and expands its partner network
- 1&1 Versatel's VoIP product family gains new product member "1&1 Business Phone" with NFON's smart cloud communications platform
- Partnership between 1&1 Versatel and NFON supports digitalisation of Germany

**Munich, 8 June 2022.** NFON, a European provider of integrated business communications from the cloud, is successfully continuing its growth strategy and has gained the confidence of 1&1 Versatel with its smart cloud communications platform Cloudya. This means NFON now has three of the four major carriers in Germany among its wholesale partners. The company thereby offers a fully redundant architecture, end-to-end data security and voice services with service availability of 99.9% for maximum uptime. "1&1 Business Phone" can also be easily integrated into existing communications infrastructures. As a specialised telecommunications provider for corporate customers, 1&1 Versatel is one of the leaders in data, Internet and voice services in Germany.

The smart cloud communications platform Cloudya offers a range of solutions, including easy voice calls, simple video conferencing and seamless integration of CRM and collaboration tools. "Made in Germany, hosted in Germany and having a deep understanding of the German market are factors greatly appreciated by customers. With 1&1 Versatel, we now have a strong partner to take the digitalisation of Germany to the next level. We will market our product portfolio together with 1&1 Versatel in Germany and we are very pleased to have gained another carrier as a partner," commented Dr. Klaus von Rottkay, Chief Executive Officer of NFON AG. The rapid speed at which the markets for business telephony, unified communications & collaboration and business applications are converging plays a key role in digitalisation, which NFON and 1&1 Versatel will now leverage together. This change in business communications is impacting the business processes of companies of all sizes and in all industries. The ever-growing need to integrate different solutions on one platform and to be able to flexibly scale digital services as required is accelerating this development.

"Efficient communication processes are the crucial factor in everyday company life, especially considering the growing popularity of remote working. Our partnership with NFON enables even more companies to make their work processes more flexible, modern and agile," explained Dr. Sören Trebst, CEO of 1&1 Versatel. "Our fibre-optic gigabit connections and broad range of digital services help SMEs leverage the potential of digitalisation and take the next step toward a digital future."

With its strategic focus on UCaaS and CCaaS, NFON designs cloud-based business communications and networks teams in Europe. Today, NFON already serves customers in over 50,000 companies in 15 European countries. The cooperation with 1&1 Versatel marks another step in strengthening the partner network. In view of the successes achieved to date, the Management Board of NFON AG sees this as confirmation of its strategy to develop NFON into the leading provider of integrated business communications in Europe.

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## **About NFON**

NFON AG, headquartered in Munich, is a European provider of integrated business communications from the cloud. The listed company (Frankfurt Stock Exchange, Prime Standard) includes over 3,000 partners in 15 European countries, seven subsidiaries and counts more than 50,000 companies as its customers. With the core product Cloudya, the smart cloud communications platform, NFON offers simplified voice calling, easy video conferencing, and seamless integrations for CRM and collaboration tools for small and medium sized companies. The NFON portfolio consists of four segments: Business Communications with Cloudya, Customer Contact, Integration and Enablement. All of NFON's cloud services are operated in certified data centres in Germany, whose energy requirements are covered 100% by renewable energies. NFON guides companies into the future of business communication with intuitive communication solutions. <http://www.corporate.nfon.com/en>

## **About 1&1 Versatel**

As a specialist provider of telecommunications services for corporate customers, 1&1 Versatel is one of Germany's leading suppliers of data, Internet and voice services. The company is a wholly owned subsidiary of the listed company United Internet AG (ISIN DE0005089031). 1&1 Versatel operates one of Germany's largest and most powerful fibre-optic networks that is available in around 300 cities. Thanks to its high-performance infrastructure and comprehensive product portfolio, as well as its consistent focus on corporate customers, 1&1 Versatel is also able to cater to more complex customer demands. As a driver of the gigabit society, 1&1 Versatel is forging ahead with the continuous expansion of its fibre-optic network for Germany.

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